

# Technology

# Contract Intelligence

## Cost-effectively find, understand and act upon enterprise contracts

The average Fortune 1000 company actively manages tens of thousands of contracts at any one time.<sup>1</sup> These dense, complex and often-changing documents touch every aspect of a business, impacting clients, employees and shareholders. Contracts also reflect the dynamic business environment of today – increasingly digital, global and diverse. And yet many corporations lack an organized, centralized method to store, review and analyze their diverse contract universe. Due to the critical importance of contracts, a growing number of organizations are modernizing their approach to these vital documents with FTI Technology's Contract Intelligence service.

Providing a cost-effective solution for a key component of contract lifecycle management, Contract Intelligence helps organizations better find, understand and act upon contracts to meet regulatory requirements, reduce risk and recognize greater business value. FTI Technology does this by combining leading-edge analytics technology, advanced workflow, and attorneys experienced in reviewing contracts.

Contract Intelligence enables and enhances business operations in a variety of scenarios, including:

- Conducting pre-merger contract diligence;
- Identifying post-merger business opportunities and synergies;
- Aligning contract terms with emerging regulations in the financial services, healthcare, pharmaceutical and insurance industries;
- Highlighting trends across contract obligations and risks;
- Identifying and analyzing leasing agreements for compliance with new accounting standards.

## OUR PROCESS

Contract Intelligence supports contract lifecycle management by focusing on four distinct phases, each designed to provide transparency in contracts through digestible and actionable data.



### Phase 1:

Find, collect and group relevant documentation



### Phase 2:

Review and extract relevant content



### Phase 3:

Generate recommendations and action plan



### Phase 4:

Partner with clients to drive execution of this process iteratively

## OUR EXPERTISE

### Legal and Regulatory

The Contract Intelligence team leverages deep legal and M&A expertise to ensure a thorough and defensible process. Our global team includes contract process experts, forensic experts, corporate investigation specialists and technology professionals that have led some of the largest and most complex regulatory response, information governance, M&A, litigation and investigative engagements. In addition, the Contract Intelligence service utilizes industry expertise across a number of vertical industries, including healthcare, financial services, retail, construction, energy and real estate.

<sup>1</sup> Institute for Supply Chain Management

## OUR EXPERTISE (CONTINUED)

### Advanced Analytics Technology

The Contract Intelligence technology suite brings together advanced analytics tools supported with artificial intelligence, to expedite contract processes and further reduce cost. This enables the team to quickly define critical contractual language and structure customized engagement workflows, all resulting in enhanced review productivity and quality deliverables.

### Enhanced Workflows

Custom solutions and workflows, designed by operational and subject matter experts, are executed by legal review teams that are specifically trained per engagement. Clients receive regular updates on review findings such as legal obligations, cost opportunities, risk exposure and any additional requirements – all driven by advanced analytics.

## ABOUT FTI TECHNOLOGY

FTI Technology solves data-related business challenges, with expertise in legal and regulatory matters. As data grows in size and complexity, we help organizations better govern, secure, find, analyze and rapidly make sense of information. Innovative technology, expert services and tenacious problem-solving provide our global clients with defensible and repeatable solutions. Organizations rely on us to root out fraud, maintain regulatory compliance, reduce legal and IT costs, protect sensitive materials, quickly find facts and harness organizational data to create business value. For more information, please visit [www.ftitechnology.com](http://www.ftitechnology.com).

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For more information on our range of services, please contact:



Ryan Drimalla

+1.312.252.4016  
Ryan.Drimalla@fticonsulting.com



Karl Dorwart

+1.646.468.9479  
Karl.Dorwart@fticonsulting.com

## EXPERTS WITH IMPACT™

### About FTI Consulting

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities..